Luxfactory

Empowering Your Growth with Smarter IT & Strategy

Mitigate risks, eliminate inefficiencies, and accelerate your business transformation with tailor-made IT & management, **state aid backed solutions** — **built for SMEs.**

Our Approach: Spot, Solve, Scale

We identify operational risks, inefficiencies, and untapped opportunities to design high-impact, tailor-made solutions, aligned with available state aid solutions

Spot Risks, Unlock Opportunities

We analyse your business structure, operations, and value chain to uncover inefficiencies and strategic gaps — ensuring your company is aligned for scalable growth.

Strengthen Capabilities & Performance

We help modernize your IT infrastructure, boost automation, and implement sustainable solutions that drive long-term operational efficiency.

Lower Your Costs with Smart Funding

Benefit from **state aid initiatives covering up to 70% of eligible digital and strategic projects (for a value of up to 25,000 Euros)**, saving you money while increasing your company's performance.

Stay Future-Ready, Always

We don't just deliver once, we support you with long-term solutions, continuous improvement, and ongoing advisory to keep your business operating at its best.

Key Value Add: One Stop Shop

One partner. Every solution. End-to-end support for strategy, technology, and growth, all under one roof

Integrated Solutions, Built for SMEs

We deliver a full suite of services, from strategy and talent to tech and funding assistance, designed to meet the real needs of small and medium-sized businesses. No juggling vendors. Just one partner, one plan, and full accountability from advice to implementation.

Expanded Capabilities via Our Partner Network

Thanks to our local presence and ecosystem of expert collaborators, we seamlessly integrate add-ons like web design, marketing campaigns, or development support into your project, all under a single contract and invoice.

Strategic Consulting with Real-World Impact

Our senior advisors combine decades of hands-on experience in financial consulting, digital transformation, sales acceleration, HR structuring, and M&A, empowering your business to scale with clarity and confidence.

Speed to Execution

We move fast. Our pre-scoped packages and lean delivery models allow you to see tangible operational improvements in days or weeks, not months.
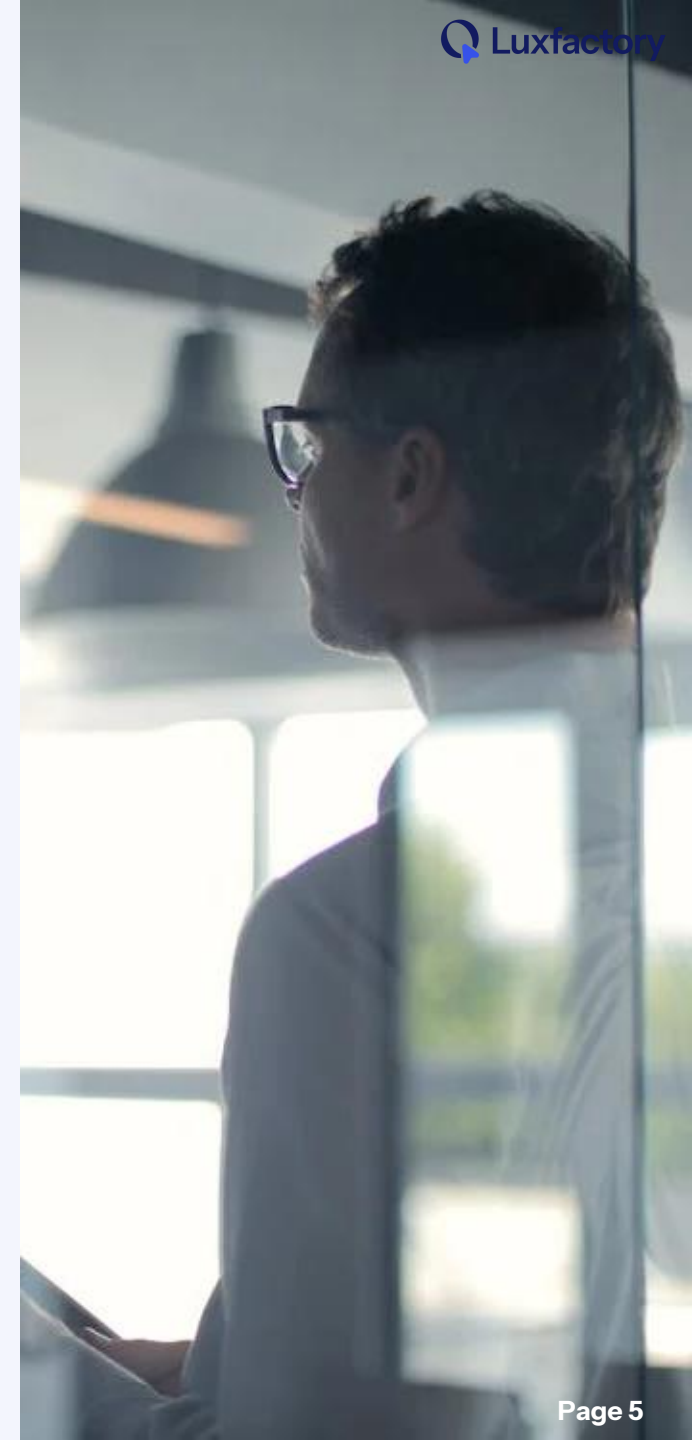
Our Solutions: Tailored

From Advisory & technology to HR— Luxfactory delivers turnkey solutions to help your business grow smarter, faster, and more efficiently

Division	Solution	Example
Advisory Services	Strategic guidance across supply chains, digital transformation, performance management and optimization	*We supported a mid-sized manufacturer with a full-scale operational audit and strategy roadmap, unlocking 20% efficiency gains through restructured workflows and better supplier alignment.*
Hardware & Software Procurement	End-to-end sourcing of IT equipment and cloud tools – from laptops and servers to cybersecurity and add on applications	*We equipped a national retail chain with laptops, Microsoft 365, and SentinelOne endpoint protection — delivering a ready-to-run infrastructure with remote support and extended warranties.*
IT Recruitment	On-demand placement of highly qualified IT experts, tailored to technical, contractual, and team-specific requirements	*We staffed a full-stack developer and an interim CTO for a scale-up fintech, allowing them to launch a new feature sprint ahead of schedule.*
LEIS E-Invoicing	Fully compliant, easy to use e-invoicing systems built for Luxembourg's legal standards, ideal for SMEs and international entities	*We implemented LEIS for a European family office, automating invoice flows across three cross border entities while ensuring fiscal compliance and seamless archiving.*
State Aid Support	Design, structuring, and submission of state-funded digital projects, with up to 70% coverage for eligible initiatives	*We built a €22K modernisation plan for a logistics firm, securing 70% public co-financing and helping them upgrade with less than €7K out-of-pocket.*

Advisory Services: Eligible for State Aid ✓

Component	Key Considerations	Description
Supply Chain Analysis	Where are we losing time or resources in procurement?	Comprehensive assessment of procurement, logistics, and supplier ecosystems to improve operational efficiency, reduce risk exposure, and unlock cost-saving opportunities.
Activity Mapping	What's holding our operations back?	Comprehensive review of internal operations, team roles, KPIs, and governance systems to uncover inefficiencies and unlock growth opportunities.
Go to Market Strategy Assessment	Are we targeting the right clients effectively?	Evaluation of your current market approach to refine product positioning, target segmentation, and messaging for stronger market traction.
Strategic Road Mapping	What's our plan to grow sustainably?	Development of actionable growth strategies based on market trends, internal capabilities, and available funding mechanisms.
IT Audit	Is our tech stack ready for what's next?	In-depth assessment of your current IT assets, identifying performance bottlenecks, upgrade needs, and digital readiness.
Cybersecurity Assesment	Are we protected against real threats?	Identification of system vulnerabilities, policy gaps, and compliance issues, with practical recommendations for improving protection and resilience.

Hardware & Software : Partially Eligible for State Aid ✓

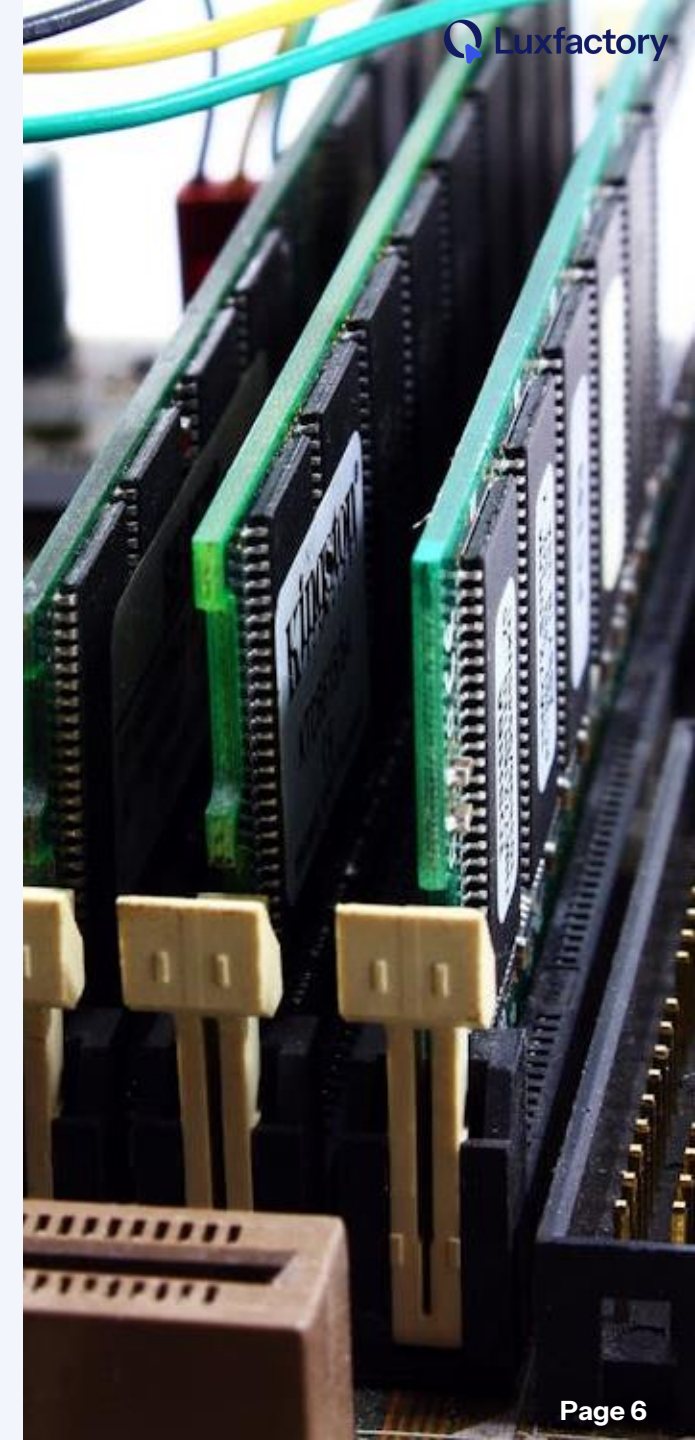| Component	Service Description
Laptop & Desktop Provisioning	Supply of pre-configured laptops and desktops from trusted brands, tailored to client needs and ready for deployment.
Servers & Networking Equipment	Delivery and setup of on-premises servers, switches, routers, and firewalls to support secure and scalable infrastructure.
Cloud Solutions	Licensing, setup, and support for Microsoft 365 and Azure environments — including SharePoint, Teams, Outlook, and cloud backups.
Cybersecurity Tools	Endpoint protection, antivirus, encryption, and ransomware defense solutions — including SentinelOne and Acronis.
Backup & Disaster Recovery	Implementation of local and cloud-based backup systems to ensure business continuity and data resilience.
Software Licensing & Deployment	Procurement and configuration of business-critical software (ERP, CRM, accounting tools) with training and ongoing support.

IT Recruitment:

Component	Service Description
Strategic Headhunting	We work closely with clients to understand their needs, targeting high-level candidates for key management and leadership roles.
Outsourced Recruitment	For companies without dedicated HR teams, we manage the full recruitment process, from sourcing to onboarding and management.
Individual Evaluation	With industry experts, we assess technical and soft skills of key individuals in or out your organization, ensuring the right fit for your team.

LEIS E-Invoicing: **Eligible for State Aid** ✔

Component	Description
Data Security	✔ ISO 27001
Banking Integration	✔ Class 5 Recognition
Compliance with international e-invoicing standards	✔ For Local & International Companies
Generates SEPA files for bulk payments.	✔ On demand, Easily Downloadable
Reduces Accounting Workload (and costs)	✔ Simplified Transaction Extractions
Peppol Network Integration	✔ Compliant with local standards
Software Integration	✔ 100+ Integrations Possible with various CRMs & ERPs
Automated Invoice Processing	✔ Schedule Invoices Only Once
Real-time Financial Overview	✔ Complete Across All Operations & Projects
Digital Archiving Compliance	✔ 10 Years
User Interface Language Support	✔ 30 Languages
Rapid Onboarding & Training	✔ Full Integration < 1 week

State Aid Support:

SME PACKAGES
Digital & Service

Definition of Your Needs

Together, we identify your firm's digitalisation and consulting needs, then map those against eligible state-aid criteria. Since only one SME Digital & Service Package can be submitted per company, **we strive to make sure all required solutions are integrated into one coherent, fundable scope, avoiding fragmentation or missed opportunities.**

Structure An Aid-Eligible Package

In collaboration with our partners, we build a complete project (or dual projects) that qualify for **up to 70% state funding — capped at €25,000 for both Digital and Service offers.** Each offer is clearly packaged to comply with defined state guidelines while delivering maximum value.

Prepare & Submit the Application

We assist in the heavy lifting: form completion, documentation, justifications, and coordination with the relevant public authorities. Our experience ensures faster approvals and fewer back-and-forths.

Execute, Report & Get Reimbursed

Once approved, we implement the solution, provide any post-delivery documentation required, and support your reporting, ensuring compliance and reimbursement without delays.

Luxfactory

Driving Business Growth Through Technology and Expertise, Since 1995

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MADE IN LUXEMBOURG